

No.SPC/RCT/PPC(Digital)/09/2007-2008/B-33849
Directorate of Industries,
New Administrative Building,
Opp. Mantralaya,
Mumbai - 400 032.

Dated:- 28-11-2007

To,
M/s. Sharp Business Systems (I) Ltd.,
311, Solitaire Corporate Park,
167, Guru Hargovindji Marg,
Andheri Ghatkopar Link Road,
Chakala, Andheri (East)
Mumbai - 400 093
Phone 66793931, 66793932
Fax: 91-22-66793930

Subject:- Rate Contract for the Supply of Plain Paper Copier
(Digital) for the period from 28-11-2007 to 30-06-2008

Reference: 1) This Office Tender Enquiry No. SPC/RCT/PPC
(Digital)/ 09/2007-2008 .
2) This Office A/L No. SPC/RCT/PPC (Digital)/ 09
/2007-2008 /B-27742/dated 15-10-2007.

Dear Sir,

Your offer for supply of PPC (Digital) for the purpose of rate contract has been accepted. Detailed term & conditions, specifications of stores to be supplied and their rates/duties etc. are incorporated in the schedule attached hereto.

- (2) You are requested to acknowledge the receipt of this rate contract within 7 days from the date of receipt of this letter. Non -receipt of your confirmation of this rate contract within 7 days will be deemed to be your acceptance of the said rate contract with all the terms & Conditions stipulated therein.
- (3) Any terms and conditions of your offer which are repugnant to or inconsistent with the terms and conditions of this rate contract shall be void and of no force and effect.
- (4) Receipt of your agreement in duplicate and security deposit in the form of Bank Guarantee for due performance of the rate contract is hereby acknowledged.

Yours faithfully,



Joint Director Of Industries (CSPO)

SCHEDULE

No. & date of rate contract	No. SPC/RCT/PPC (Digital)/09/2007-2008/B-33849 Dated:- 28-11-2007
Name & Address of the firm	M/s. Sharp Business Systems (I) Ltd., 311, Solitaire Corporate Park, 167, Guru Hargovindji Marg, Andheri Ghatkopar Link Road, Chakala, Andheri (East) Mumbai - 400 093 Phone 66793931, 66793932 Fax: 91-22-66793930
Store covered under the rate contract	PPC (Digital) for Dual Component
Area	Whole of Maharashtra
Percentage of rate contract order	Parallel
Period of Rate Contract	From 28-11-2007 to 30-06-2008

Item No.	Description of stores	Rate per No.
1	Medium Duty (Dual) Model No. Sharp AR 5316 F.S.M.A. 30 Ps. PS. Other details as per T/E & model approved by ERTL Mumbai	Rs.41080/- (Rs. Forty one thousand eighty only) All inclusive.
2	Heavy Duty (Dual) Model No. Sharp AR 5320 F.S.M.A. 30 Ps. PS. Other details as per T/E & model approved by ERTL Mumbai	Rs. 53040/- (Rs. Fifty three thousand forty only) All inclusive.

A) Automatic Plain Paper Copier		
Sr. no.	Specification	Requirement
1	Type of machine:	Table Top/floor, Stationary Platen.
2	Process	Dual Component
3	Type of Original:	Sheet, Book, Ledger
		Medium Duty Size A3
		Heavy Duty Size A3
5	Reproduction (Minimum requirement)	Copies/Minute Minimum for A4 size.
	(a) Medium Duty	15 to 19 CPM
	(b) Heavy Duty	20 to 25 CPM
6	Paper feed and cassette capacity	200 Sheet & automatic paper feed photo copying capability on paper tracing transparency, gummed cassette sheet of 60-110 gsm.
7	Fusion System	Indirect Heat and Pressure
8	Photo Conductor	OPC

Signature

9	Warm up time	Less than 3 Min.
10	Power Supply	230 Walt +15% - 20%
11	Number of Copies possible on continuous run	99
12	Life of the photo conductor	i) Guarantee Life ii) Expected Life
13	Exposure Control	Auto & Manual
14	Optical System	Moving & / or Stationary
15	Self Diagnostic Display Arrangement on Operating Console.	suitable self diagnostic features to be provided for trouble-shooting purpose in case of defect / operational errors
16	Manual Bypass Arrangement.	Shall be provided
17	Cumulative Counter:	Non resettable commutative counter facility
18	Ambient Temperature:	10° to 40° & 30% to 80% RH

*** Provision of voltage stabiliser is mandatory. In case of power fluctuation if it is found that the install stabiliser is not sufficient to with stand fluctuation the Rate contract holder should supply extra suitable stabiliser free of cost.

I. The Machine that is reported to be down should be fully repaired within 48 Hrs. public holidays as declared by the Govt. of Maharashtra are excluded for above down time calculation. The reporting will be through available mode as the purchaser/Indentor may decide. In case of Suppliers/Vendor fails to meet the down time for maintenance, there will be penalty of Rs. 500 (Rs. Five hundred Only) per day.

II The Annual Maintenance amount (FSMA) at the rate of 30 paise per copy for Medium Duty & Heavy Duty will be paid at the beginning of the contract period on the basis of anticipated volume of number of copies provided the Vendor/Supplier furnish Bank Guarantee equivalent to the amount of Full Service Maintenance Agreement (FSMA at the rate of 30 paise per copy for Medium Duty & Heavy Duty) calculated for a year. In case the Vendor/Supplier is not in a position to furnish Bank Guarantee as mentioned above maintenance amount (FSMA at the rate of 30 paise per copy for Medium Duty & Heavy Duty) will be paid at the end of contract period after deducting the total penalty amount.

III It is the responsibility of consignee/Indentor to maintain records regarding break downs, maintenance call etc, so as to calculate and deduct the penalty amount from the maintenance charges (FSMA at the rate of 30 paise per copy for Medium Duty & Heavy Duty) to be paid to the supplier.

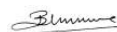
1. Rates :- F. D. Destination in Maharashtra
2. Taxes
 - i) Vat :- Inclusive.
 - ii) Octroi :- Nil against octroi exemption certificate. If octroi exemption certificate can not given the octroi will be borne by the consignee.
 - iii) Excise Duty :- Inclusive
 - iv) Packing :- Packing should be standard and acceptable to railway Authority and Govt. Insurance Fund. (Packing, Forwarding & Insurance charges inclusive.)



Goods should be despatched at carrier's risk, failing which they should be properly covered by transit Insurance with Government Insurance Fund, MHADA Bandra (E) Mumbai-51.

v) Insurance:- inclusive

3. Force Majeure clause is not applicable.
4. Delivery Period: - Four to six weeks from the date of receipt of confirm order
5. Payment: - 90% payment within two weeks from the date of receipt of stores and Balance 10% within 30 days from the date of receipt of stores in Satisfactory condition as ordered.
6. This Rate Contract is meant for Whole of Maharashtra.
7. Terms: As per Rate Contract Conditions (Copy enclosed) All general terms and conditions will also be applicable.
8. The rate contract holder should submit monthly statement of order received and executed to this office by 10th of every month without fail. The Indenting Officers of Govt. Department shall place orders with the firms and should send copies thereof to this office.
9. Consignee should intimate of complaints if any within six months from the date of receipt of stores.
10. Inspection: By consignee at Destination. Inspection and testing charges will have to be born by the rate contract holder.
11. Warranty: - M/s. Sharp Business Systems (I) Ltd., Offer warranty on the plain paper copier (Digital) for 1 year Or 100000 copies from the date on installation, Which ever is earlier. During the warranty period it will be the responsibility of rate contract holder to keep the machine in smooth working condition. In Warranty period consumable, i.e Toner, Developer should purchase by Purchasing Office.
12. Price escalation clause is not acceptable. No price escalation will be allowed on any account.
13. The Firm will take a guarantee for the availability of spares parts and consumable for a period of 10 years.
14. As soon as Consignee/ Indentor receive the machine he may intimate rate contract holder branch office so that they may depute engineer for installation and commissioning of the plain paper copier at the earliest free cost.
15. Training: Rate Contract holder will train two operators at customers premises to operate the machine properly free of charge.
16. The rate accepted herein shall remain firm during the period of contract. However in case of the price going down, the Rate contract holder shall promptly intimate to this office. The reduced price to enable to issue an amendment for the rate contract accordingly.
17. FSMA; 30 paise per copy for Medium duty & Heavy Duty. FSMA (Full Service Maintains Agreement including Toner & Developer) Rate have been fixed for all over Maharashtra for **Three Years** from the date of expiry of warranty period. This rate shall be applicable for machine purchase under this rate contract only.



18. Address of M/s. Sharp Business Systems (I) Ltd., Service Centers as follows.

Sr. No	Address	Telephone.
1	311, Solitaire Corporate Park, Andheri -Ghatkopar Link Road, Chakala, Andheri (E) Mumbai 400 093	(022)6793933 66793932 66793931
2	Nanasaheb Pasalkar Bhavan, City Survey No 107/108 Opp.SSPMS School, Shivaji Nagar, Pune 411 005	(020)25531010 25520608
3	C/o. Patil Telecom, 2103, 'E', Narayan Park, Shop No.10, Rukmini Nagar, Kolhapur- 416 005	(0231)2536700 2537700
4	C/o. Trade Point, Shop No. 10, Datta Shila Arcade, Opp. Civil Hospital, Ratnagiri	(02352)226048
5	Gunjan Enterprises, Shop No. 9, Rukmini Apartment, Chaitanya Nagar, Aurangabad-431005	(0240) 2345812
6	C/o. IP Enterprises. 201, Shubhari Towers, 2 nd Floor, Datta Chowk, Sholapur-413006	(0217)2722992
7	C/o. Alcom(Nashik)Systems pvt. Ltd., 2, Basement, Charudatta Chambers, Kanhere Wadi, Nashik-422001	(0253)259204 2508933
8	C/O. National Telelink, B 1-B2, Indraprastha, Aurangpura, Aurangabad431001	(0240)2330017
9	C/o. Valient Automation Pvt.Ltd., Girish Heritage, 4 th Floor, Besides Bharat Talkies., Sadar Nagpur-4400010	(07122)6617878 6612284
10	C/o. Indu Info machines. Dhule, 10, Pawanputra Chowk, Lane No.6, Parola Road, Dhule- 423001	(02562) 280506 236785
11	C/o. Zankar Agencies. Dhulia- 424001	(02562)235834 234714
12	C/o. Sai Enterprises, 20-C, Diamond palace, 570, Shaniwar Peth, Pune-411030	(9520)24458883

19. Parallel rate contract is also awarded for Medium Duty (Dual) & Heavy Duty (Dual) to M/s. Kilburn Office Automation Ltd., Avinash, 720, D.S.Babrekar Marg,Dadar (W)Mumbai 400 028. M/s HCL Infosystems Ltd., Office Automation Division, 311, Tulsiani Chambers, Nariman Point, Mumbai-400021. For Super Heavy Duty Rate Contract is awarded M/s. Kilburn Office Automation Ltd., Avinash, 720, D.S.Babrekar Marg,Dadar (W)Mumbai 400 028.



Joint Director Of Industries (CSPO)